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11 **UNITED STATES DISTRICT COURT**
12 **EASTERN DISTRICT OF CALIFORNIA**
13

14 MONA ESTRADA, On Behalf of Herself
15 and All Others Similarly Situated,

16 Plaintiff,

17 v.

18 JOHNSON & JOHNSON and JOHNSON
19 & JOHNSON CONSUMER
COMPANIES, INC.,

20 Defendants.
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27
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Case No. 2:14-cv-01051-TLN-KJN

**DEFENDANTS' MOTION TO DISMISS
AND/OR STRIKE FIRST AMENDED
COMPLAINT; MEMORANDUM OF
POINTS AND AUTHORITIES IN
SUPPORT THEREOF**

Hearing Date: July 2, 2015
Time: 2:00 p.m.
Judge: Hon. Troy L. Nunley
Courtroom: 2

First Amended Complaint Filed: April 24, 2015

**NOTICE OF MOTION AND MOTION TO DISMISS AND/OR STRIKE
TO PLAINTIFF AND HER ATTORNEYS OF RECORD:**

PLEASE TAKE NOTICE THAT on July 2, 2015, at 2:00 p.m. or as soon thereafter as the matter may be heard, in the United States District Court, Eastern District of California, Sacramento Courthouse, located at 501 I Street, Courtroom 2, before the Honorable Troy L. Nunley, Defendants Johnson & Johnson and Johnson & Johnson Consumer Companies, Inc. (collectively, “J&J” or “Defendants”) will, and hereby do, move the Court for an order dismissing Plaintiff Mona Estrada’s (“Estrada”) First Amended Complaint (“FAC”) pursuant to Rules 12(b)(1), 12(b)(6), 9(b), and/or 12(f) of the Federal Rules of Civil Procedure.

Estrada’s FAC suffers from the same defects as her original Complaint and should be dismissed with prejudice. Specifically, J&J seeks an order (1) dismissing Estrada’s entire FAC because, like her original Complaint, the FAC demonstrates that she has not suffered an “injury” for Article III or statutory standing purposes; (2) dismissing Estrada’s UCL, CLRA, and negligent misrepresentation claims because she fails to meet the heightened pleading standard of Rule 9(b); (3) dismissing Estrada’s negligent misrepresentation claim because she fails to identify any actionable misstatements; (4) dismissing Estrada’s implied warranty claim for failure to state a claim and for lack of privity; (5) dismissing and/or striking Estrada’s prayer for injunctive relief for lack of standing; and (6) dismissing and/or striking Estrada’s class action allegations. Because Estrada’s failure to amend her complaint to state a cognizable claim indicates that she is unable to do so, the Court should now dismiss the entire FAC with prejudice.

This Motion is based on the Notice of Motion and Motion, the accompanying Memorandum of Points and Authorities, any other related documents filed in connection with this Motion, the papers and records on file in this action, and such other written and oral argument as may be presented to the Court.

1 Dated: May 18, 2015

RICHARD B. GOETZ
MATTHEW D. POWERS
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3 By: /s/ Matthew D. Powers

Matthew D. Powers
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1 **I. INTRODUCTION**

2 Plaintiff Mona Estrada's First Amended Complaint ("FAC") rests on the same allegations
 3 that this Court has already rejected. (*See* March 27, 2015 Order Granting Defendants' Motion to
 4 Dismiss and/or Strike Complaint (Dkt. 26) (the "Order").) In her original complaint, Estrada
 5 contended that all purchasers of Johnson's Baby Powder should get their money back because of
 6 an alleged health "risk" that had no impact on the vast majority of class members, including
 7 Estrada herself. Specifically, Estrada alleged that a subset of the product's purchasers—women
 8 who regularly used Johnson's Baby Powder in their genital area for years—was supposedly
 9 exposed to a risk of ovarian cancer from the talc in that product.¹ But as this Court has already
 10 held, Estrada herself suffered no injury whatsoever (economic or otherwise) because the Baby
 11 Powder she purchased performed exactly as she expected it would, and she never suffered any ill
 12 effects from the product's supposed health "risks." (Order at 8 (since Estrada "received the exact
 13 benefits for which she purchased the Baby Powder," she "cannot claim that she spent money that
 14 she would not have otherwise spent").) Instead, as this Court recognized, Estrada "received
 15 the benefit-of-the-bargain for the Baby Powder," and has no cognizable economic injury. (*Id.*)

16 ¹ For purposes of this Motion, the Court must accept as true Estrada's allegation that extended use
 17 of talc by adult women in their genital area is associated with a 33% increased risk of ovarian
 18 cancer. (FAC ¶ 4.) But if this case proceeds, Defendants Johnson & Johnson and Johnson &
 19 Johnson Consumer Companies, Inc. (collectively, "J&J") will prove that Estrada's assertions
 20 about those "risks" are completely meritless. As a recent study published in the *Journal of the*
 21 *National Cancer Institute* reaffirmed, "perineal powder use does not appear to influence ovarian
 22 cancer risk." Serena C. Houghton et al., *Perineal Powder Use and Risk of Ovarian Cancer*,
 23 106(9) J. NAT'L CANCER INST. (2014). None of the older studies Estrada cites actually establish a
 24 causal relationship between female genital talc use and ovarian cancer, and many of those studies
 25 are seriously flawed. For example, none of the studies were conducted on the actual products at
 26 issue; Cramer (1982) and Chen (1992) (*id.* ¶¶ 27, 34) did not account for confounding factors
 27 such as age and obesity; and Egi (1961), Cralley (1968), Henderson (1971), Rohl (1976), Cramer
 28 (1982), Hartge (1983), Whittemore (1988), Harlow (1989), Cook (1997), Gertig (2000), and Mills
 (2004) (*id.* ¶¶ 24–27, 29–30, 32, 39, 44–45) included exposures to products with asbestiform talc
 (J&J's products have been free of asbestiform talc for decades). The U.S. Food and Drug
 Administration ("FDA") has not restricted the use of non-asbestiform talc in cosmetics. *See*
<http://www.fda.gov/cosmetics/productsingredients/ingredients/ucm293184.htm>. Non-
 asbestiform talc (the type of talc used in Johnson & Johnson's products) is also not listed as a
 cancer-causing agent by the American Cancer Society or by California's Office of Environmental
 Health Hazard Assessment under California's Proposition 65, the Safe Drinking Water and Toxic
 Enforcement Act of 1986. *See* Cal. Health & Safety Code § 25249.8(b),
www.cancer.org/cancer/cancercauses/othercarcinogens/generalinformationaboutcarcinogens/known-and-probable-human-carcinogens. In addition, the Centers for Disease Control and
 Prevention ("CDC") does not list talc use in their risk factors for ovarian cancer. *See*
http://www.cdc.gov/cancer/ovarian/basic_info/risk_factors.htm.

1 With few exceptions, the allegations in Estrada's FAC are virtually identical to the claims
 2 that this Court already rejected. Just as in her original Complaint, Estrada claims economic injury
 3 in the form of the purchase price of Johnson's Baby Powder, even though she admits that the
 4 product performed as expected and she never suffered any ill effects from its use. (FAC ¶ 11
 5 ("Plaintiff is not claiming physical harm or seeking the recovery of personal injury damages.").)
 6 In other words, as J&J pointed out in its original motion to dismiss, Estrada "received the exact
 7 benefits for which she purchased the Baby Powder" and never experienced any of the problems
 8 she alleges *others* may have developed. (Order at 8.) Yet she continues to seek a windfall in the
 9 form of a complete refund for a product that, for her, performed exactly as promised.²

10 In the new FAC, Estrada now also contends, for the first time, that if the "omitted"
 11 information had been disclosed, Estrada would have purchased an "alternative" cornstarch-based
 12 powder that was "functionally the same" as Baby Powder. (FAC ¶¶ 5, 22.) But, first, Estrada
 13 never identifies which cornstarch-based "alternative" she would have (or could have) purchased.
 14 Second, and more fundamentally, Estrada does *not* allege that buying this unidentified
 15 "alternative" would have saved her any money. Conspicuously absent from the FAC is any
 16 allegation that this cornstarch alternative would have been *cheaper* than Baby Powder. That is no
 17 accident: Talc and cornstarch products are often sold *at the same price*³—Estrada cannot allege in

18 ² See *Mikhlin v. Johnson & Johnson*, No. 4:14-CV-881 RLW, 2014 WL 6084004 (E.D. Mo. Nov.
 19 13, 2014) (dismissing nearly identical claims over Baby Powder under Missouri law because
 20 plaintiffs "received 100% use (and benefit) from the products and have no quantifiable
 21 damages"); *Myers-Armstrong v. Actavis Totowa, LLC*, No. C 08-04741 WHA, 2009 WL
 22 1082026, at *3-4 (N.D. Cal. Apr. 22, 2009) ("[A]fter consuming the pills and obtaining their
 23 beneficial effect with no downside, the consumer cannot get a refund [T]he civil law should
 24 not be expanded to regulate every hypothetical ill in the absence of some real injury to the civil
 25 plaintiff."); *Herrington v. Johnson & Johnson Consumer Cos.*, No. C 09-1597 CW, 2010 WL
 26 3448531, at *5 (N.D. Cal. Sept. 1, 2010) (rejecting "no injury" economic claims for failure to
 27 warn of alleged carcinogens in Johnson's Baby Shampoo); *Boysen v. Walgreen Co.*, No. C 11-
 28 06262 SI, 2012 U.S. Dist. LEXIS 100528 (N.D. Cal. July 19, 2012) (rejecting "no injury"
 economic claims for failure to warn of alleged lead and arsenic in fruit juices); *Rivera v. Wyeth-
 Ayerst Labs.*, 283 F.3d 315, 319-20 (5th Cir. 2002) (rejecting "no injury" economic claims for
 failure to warn of risks of medication because "[b]y plaintiffs' own admission, [she] paid for an
 effective [product], and she received just that—the benefit of her bargain.").

³ Compare <http://www.cvs.com/shop/baby-child/bath-skin-care/powders/johnson-s-baby-powder-skuid-101683> (Johnson's Baby Powder Original, 4 oz, \$2.77) and <http://www.walgreens.com/store/c/johnson-s-baby-powder-original/ID=prod6144747-product> (Johnson's Baby Powder Original, 22 oz, \$6.99), with <http://www.cvs.com/shop/baby-child/bath-skin-care/powders/johnson-s-pure-cornstarch-baby-powder-skuid-107326> (Johnson's Pure Cornstarch Baby

1 good faith that buying an “alternative” cornstarch product would have saved her money. In other
 2 words, Estrada still has not alleged—and, under the circumstances, cannot possibly allege—that
 3 she “spent money that she would not have otherwise spent.” (Order at 8.)

4 Estrada’s claim that “all” purchasers suffered an economic injury is also implausible on its
 5 face.⁴ As before, Estrada argues that “[a]ll persons who purchased Johnson’s Baby Powder”
 6 should get their money back because, she contends, women who apply the product directly to
 7 their genital area allegedly have an increased risk. (FAC ¶ 78.) But as J&J explained in its
 8 motion to dismiss Estrada’s last complaint, Baby Powder has dozens of beneficial uses that have
 9 nothing to do with that specific use,⁵ and Estrada still fails to explain why the elimination of that
 10 one particular use would render the product worthless. At a minimum, Estrada’s proposed class
 11 allegations should be stricken because her putative class of “all” purchasers includes many
 12 individuals who were never exposed to the alleged risk: (1) men (who do not have ovaries), and
 13 (2) the many women who bought Baby Powder for uses other than in their genital area. *See, e.g.,*
 14 *Sanders v. Apple Inc.*, 672 F. Supp. 2d 978, 990–91 (N.D. Cal. 2009) (striking class allegations
 15 where the class “contain[ed] members lacking Article III standing The class must therefore be
 16 defined in such a way that anyone within it would have standing.”).

17 Estrada also has not pled any new facts that would alter this Court’s conclusion that she
 18 “fails to allege specifically which statements she found material to her decisions to purchase.”
 19 (Order at 7.) Instead, Estrada continues to argue that she “relied” on statements on the product’s

20
 21 Powder, 4 oz, \$2.77) and [http://www.walgreens.com/store/c/johnson's-baby-pure-cornstarch-](http://www.walgreens.com/store/c/johnson's-baby-pure-cornstarch-powder-aloe-vera-vitamin-e/ID=prod6155197-product)
 22 [powder-aloe-vera-vitamin-e/ID=prod6155197-product](http://www.walgreens.com/store/c/johnson's-baby-pure-cornstarch-powder-aloe-vera-vitamin-e/ID=prod6155197-product) (Johnson’s Pure Cornstarch Baby
 Powder, 22 oz, \$6.99) (retrieved on May 8, 2015).

23 ⁴ *See, e.g., Ashcroft v. Iqbal*, 556 U.S. 662, 679 (2009) (“[d]etermining whether a complaint states
 24 a plausible claim for relief will ... be a context-specific task that requires the reviewing court to
 draw on its judicial experience and common sense.”); *Bell Atl. Corp. v. Twombly*, 550 U.S. 544,
 570 (2007) (plaintiff’s claims must move “across the line from conceivable to plausible.”).

25 ⁵ For example, talcum powder is commonly used in shoes and on the feet to eliminate moisture
 26 and odors, under the arms in addition to or instead of deodorant, on the hands of athletes to
 27 prevent slipperiness, on clothing or carpets to absorb grease, on pets as dry shampoo, on sheets to
 make sleeping more comfortable, on the skin after shaving, on floor boards to silence squeaks, on
 28 skin to help remove sticky sand, on sticky rubber products (such as dish gloves) to store and
 separate, in litter boxes for freshness, etc. *See, e.g., Brilliant Uses for Baby Powder*, Reader’s
 Digest, www.rd.com/home/brilliant-uses-for-baby-powder (retrieved on June 11, 2014).

1 label (FAC ¶ 11) that have nothing to do with safety and that, as this Court already recognized,
 2 she never actually alleges are “false.” (See Order at 7.) Estrada also cites general safety
 3 statements on J&J’s website which she still does not plead she actually saw (much less relied on)
 4 before buying Baby Powder (FAC ¶ 19) and which, in any event, the Court has already held “lack
 5 sufficient specificity to substantiate an injury” for purposes of Article III standing. (Order at 7.)
 6 Thus, although her UCL, CLRA, and negligent misrepresentation claims are all based in fraud,
 7 Estrada never alleges where or when she saw the allegedly false statements, or which specific
 8 statements induced her to buy the product. See Fed. R. Civ. P. 9(b); *Vess v. Ciba-Geigy Corp.*
 9 *USA*, 317 F.3d 1097, 1106 (9th Cir. 2003) (plaintiff required to plead “the who, what, when,
 10 where, and how” of alleged fraudulent representation or omission). In short, Estrada has not
 11 cured the defects in the original complaint that were specifically identified by this Court in its
 12 March 27 Order.

13 Finally, the FAC continues to suffer from a number of additional flaws. **First**, Estrada’s
 14 negligent misrepresentation claim fails because she has not pointed to any specific, actionable
 15 affirmative statement (rather than an omission) that she personally relied on. **Second**, the implied
 16 warranty claim fails because Estrada lacks privity with J&J and does not allege any facts to show
 17 that Johnson’s Baby Powder (which has many beneficial uses that have nothing to do with the
 18 risks alleged in this case) was “unmerchantable” when sold—*i.e.*, that it failed to “possess even
 19 the most basic degree of fitness for ordinary use.” **Third**, injunctive relief is not warranted
 20 because Estrada is already aware of the alleged “risk” and thus is not personally threatened by a
 21 repetition of her supposed “injury.”

22 Nothing in the FAC should change the Court’s original conclusion: Estrada received
 23 exactly what she bargained for, and cannot use her contention that *others* were injured to
 24 manufacture a claim for “economic loss.” The FAC should be dismissed with prejudice.

25 **II. BACKGROUND FACTS**

26 **A. The Original Complaint**

27 In her original Complaint, Estrada alleged she had been buying Johnson’s Baby Powder
 28 for personal use in her genital area since approximately 1950. (Compl. ¶ 9.) She has never

1 developed ovarian cancer, and does not contend her use of the product put her at an increased risk
 2 of future health problems. (*Id.*) Nonetheless, she argued that she should get her money back
 3 because she would not have purchased Baby Powder had she known that (according to Estrada)
 4 women who use talc on their genitals “have a 33% increased risk of ovarian cancer.” (*Id.* ¶ 3.)

5 Specifically, Estrada alleged that Johnson’s Baby Powder was “advertised for use by
 6 women,” that J&J “encouraged” “use of the product in the genital area,” and that J&J “intended
 7 for women to use the Baby Powder in the very manner most likely to result in an increased risk of
 8 ovarian cancer.” (*Id.* ¶¶ 4, 13, 70–71.) That said, Estrada never actually identified any such
 9 statements—she only identified generic website statements such as “Use [Johnson’s Baby
 10 Powder] anytime you want skin to feel soft, fresh, and comfortable” and that the product is
 11 “clinically proven to be safe, gentle, and mild.” (*Id.* ¶¶ 16–17.) In any event, Estrada never
 12 claimed to have seen or relied on such statements before buying the product. Estrada did allege
 13 that “[p]rior to making her purchase, [she] read the label for the Baby Powder,” but she did not
 14 contend that any statements on the label were actually false. (*Id.* ¶¶ 9, 14–15.)

15 **B. The Dismissal Order**

16 On March 27, 2015, this Court dismissed Estrada’s Complaint in its entirety, holding that
 17 Estrada lacked Article III standing and failed to allege any cognizable theory of injury.
 18 Specifically, the Court concluded Estrada (1) failed to allege any actionable misrepresentations by
 19 J&J, (2) received the full benefit of her bargain when she purchased and used Johnson’s Baby
 20 Powder for decades without ill effect, and (3) failed to allege that she would (or could) have
 21 purchased an alternative product. (Order at 6–9.)

22 **First**, the Court held that Estrada lacked standing because she “fail[ed] to identify any
 23 specific statements about safety made by Defendants that she found material to her decision to
 24 purchase the Baby Powder.” (*Id.* at 6.) The statements on the label that Estrada cited—*e.g.*, that
 25 “Johnson’s Baby Powder is designed to gently absorb excess moisture helping skin feel
 26 comfortable”—make no reference to safety; and the statements on J&J’s website (*e.g.*,
 27 “[c]linically proven to be safe, gentle and mild,” “safety is our legacy”) “lack[ed] sufficient
 28 specificity to substantiate an injury.” (*Id.* at 6–7.) More fundamentally, Estrada never claimed

1 “to have relied on the[] online statements,” and in fact “could not have relied on them in 1950
2 when she initially purchased the product.” (*Id.* at 7.)

3 ***Second***, the Court held that Estrada “cannot claim that she paid a premium for the Baby
4 Powder because she received all the intended benefits of the bargain.” (*Id.*) Instead, the fact that
5 Estrada used Baby Powder for decades “suggests that Plaintiff indeed received such benefits from
6 the Baby Powder and believed it was worth the price.” (*Id.* at 8.) Estrada thus “received the
7 exact benefits for which she purchased the Baby Powder. Because [she] received the benefit-of-
8 the-bargain, she cannot claim that she spent money that she would not have otherwise spent by
9 paying a premium or by not purchasing a product.” (*Id.*)

10 ***Third***, the Court concluded that Estrada lacked any cognizable injury, and thus had no
11 standing, because she failed to allege “that she would have purchased an alternative product.”
12 (*Id.*) Accordingly, the Court dismissed the complaint in its entirety because Plaintiff “did not
13 allege specific misrepresentations by [J&J], received the benefit-of-the-bargain, and did not allege
14 any alternative product that she would have purchased” that could provide the same benefits for a
15 cheaper price. (*See id.* at 9.) Because the Court dismissed the entire complaint for lack of Article
16 III standing, it did not reach the other arguments in J&J’s motion to dismiss. (*Id.* at 1 n.1.)

17 **C. The New Amended Complaint**

18 Estrada filed her FAC on April 24, 2015. The new FAC is based on the same core
19 allegations as Estrada’s original Complaint—namely, that everyone who purchased Baby Powder
20 should get their money back because J&J did not disclose an alleged “risk” for women who apply
21 the product directly to their genital area. (FAC ¶ 2.) Just as in her original complaint, Estrada
22 alleges that Johnson’s Baby Powder is “advertised for use by women,” that J&J “encouraged”
23 “use of the Baby Powder in the genital area,” and that J&J “intended for women to use the Baby
24 Powder in the very manner most likely to result in an increased risk of ovarian cancer.” (*Id.* ¶¶ 6,
25 15, 18, 74, 75.) And just as before, Estrada alleges that she “reli[ed] on the label” (*id.* ¶ 11),
26 citing to the same label statements that the Court has already held have nothing to do with safety.
27 (*Id.* ¶ 16; Order at 6–7.) Estrada also continues to cite the same “general safety statements” from
28 websites that the Court held “lack sufficient specificity to substantiate an injury.” (FAC ¶¶ 19,

74; Order at 7.)

In the new FAC, Estrada does contend that she “relied” on general “[website] statements and Defendants’ marketing and branding efforts.” (FAC ¶ 19). But she does *not* allege that she ever reviewed J&J’s website *before* she bought the product, and never explains what specific “marketing and branding efforts” she relied on (if any) when she made her purchases. (*See id.*) Indeed, since Estrada has apparently been using Baby Powder regularly since the 1950s, it is highly unlikely that she ever “relied” on J&J’s website. (*See id.* ¶ 11; Order at 7.)

Finally, Estrada also contends, for the first time, that she “would have purchased an alternative product containing cornstarch instead of talc.” (FAC ¶¶ 5, 11, 75.) But she never identifies the alternative product she would have used, and does not allege that this never-identified alternative would have been cheaper than Baby Powder.

III. LEGAL STANDARDS

Motions to dismiss should be granted where, as here, the plaintiff has failed to state any valid claim for relief. Dismissal under Rule 12(b)(6) is appropriate where there is either a “lack of a cognizable legal theory or the absence of sufficient facts alleged under a cognizable legal theory.” *Balistreri v. Pacifica Police Dep’t*, 901 F.2d 696, 699 (9th Cir. 1988). Accordingly, Estrada’s FAC should be dismissed if it does not “contain sufficient factual matter, accepted as true, to ‘state a claim to relief that is plausible on its face.’” *Ashcroft v. Iqbal*, 556 U.S. 662, 678 (2009) (quoting *Bell Atl. Corp. v. Twombly*, 550 U.S. 544, 570 (2007)). And while the Court must accept all well-pled *facts* as true, the Court need not assume the truth of legal conclusions merely because they are pled in the form of factual allegations. *Iqbal*, 556 U.S. at 677–79. “[C]onclusory allegations without more are insufficient to defeat a motion to dismiss for failure to state a claim.” *McGlinchy v. Shell Chem. Co.*, 845 F.2d 802, 810 (9th Cir. 1988).

Next, if Plaintiff lacks standing, the action “should be dismissed” under Rule 12(b)(1). *Cetacean Cmty. v. Bush*, 386 F.3d 1169, 1174 (9th Cir. 2004). “A suit brought by a plaintiff without Article III standing is not a “case or controversy,” and “an Article III federal court therefore lacks subject matter jurisdiction over the suit.” *Id.* The burden of establishing standing elements “falls upon the party asserting federal jurisdiction.” *Cent. Delta Water Agency v. United*

1 *States*, 306 F.3d 938, 947 (9th Cir. 2002). The standing elements are “not mere pleading
 2 requirements” but are an “indispensable part of the plaintiff’s case” and “must be supported at
 3 each stage of litigation in the same manner as any other essential element of the case.” *Id.* “At an
 4 irreducible minimum, Article III requires that the plaintiff show that he has personally suffered
 5 some actual or threatened injury as a result of defendant’s illegal conduct ... and that the injury
 6 ‘fairly can be traced to the challenged action’ and ‘is likely to be redressed by a favorable
 7 decision.’” *Fair v. U.S. EPA*, 795 F.2d 851, 853 (9th Cir. 1986) (citation omitted). (*See also*
 8 Order at 4 (“[C]onsistent with the requirements of Article III, plaintiffs must allege an injury that
 9 is ‘concrete and particularized *as to themselves*.’”) (emphasis in original; internal citation
 10 omitted).)

11 In addition, Estrada’s fraud-based CLRA, UCL, and negligent misrepresentation claims
 12 must meet the heightened pleading standard of Rule 9(b), which requires Estrada to “state with
 13 particularity the circumstances constituting fraud or mistake.” Fed. R. Civ. P. 9(b); *see also*
 14 *Kearns v. Ford Motor Co.*, 567 F.3d 1120, 1126–27 (9th Cir. 2009) (applying Rule 9(b) standard
 15 to allegations of fraud by omission under the UCL and CLRA); *Neilson v. Union Bank of Cal.*,
 16 N.A., 290 F. Supp. 2d 1101, 1141 (C.D. Cal. 2003) (negligent misrepresentation claims must
 17 satisfy Rule 9(b)). Under Rule 9(b), Estrada must plead the time, place, and content of the
 18 alleged false representation or omission—“the who, what, when, where, and how”—as well as
 19 facts demonstrating her reliance on the allegedly fraudulent conduct. *Vess*, 317 F.3d at 1106
 20 (citation omitted); *see also Kearns*, 567 F.3d at 1124.

21 Under Rule 12(f), the Court “may strike from a pleading an insufficient defense or any
 22 redundant, immaterial, impertinent, or scandalous matter.” Fed. R. Civ. P. 12(f). “The function
 23 of a 12(f) motion to strike is to avoid the expenditure of time and money that must arise from
 24 litigating spurious issues by dispensing with those issues prior to trial” *Fantasy, Inc. v.*
 25 *Fogerty*, 984 F.2d 1524, 1527 (9th Cir. 1993) (quotation marks, citation, and first alteration
 26 omitted), *rev’d on other grounds*, 510 U.S. 517 (1994).

27 A complaint should be dismissed with prejudice where a plaintiff “has been unable to
 28 amend [the] complaint to state a cognizable claim, indicating an inability to do so.” *See, e.g.,*

1 *Adesokan v. U.S. Bank, N.A.*, No. 1:11-cv-01236-LJO-SKO, 2012 WL 395969, at *7 (E.D. Cal.
 2 Feb. 7, 2012) (citing *McHenry v. Renne*, 84 F.3d 1172, 1177 (9th Cir. 1996)); *see also Foster*
 3 *Poultry Farms v. Alkar-Rapidpak-MP Equip., Inc.*, 868 F. Supp. 2d 983, 998 (E.D. Cal. 2012).

4 **IV. PLAINTIFF SUFFERED NO INJURY**

5 Estrada's entire FAC should be dismissed with prejudice under Rule 12(b)(1) because,
 6 just as before, she has not alleged facts showing that she suffered any cognizable Article III
 7 "injury."⁶ "To satisfy Article III standing, a plaintiff must allege: (1) an injury-in-fact that is
 8 concrete and particularized, as well as actual or imminent; (2) that the injury is fairly traceable to
 9 the challenged action of the defendant; and (3) that the injury is redressable by a favorable
 10 ruling." (Order at 3 (citing *Monsanto Co. v. Geertson Seed Farms*, 561 U.S. 139 (2010); *Friends*
 11 *of the Earth, Inc. v. Laidlaw Envtl. Servs. (TOC), Inc.*, 528 U.S. 167, 180–81 (2000)).) *See also*
 12 *In re Google, Inc. Privacy Policy Litig.*, No. C-12-01382-PBG, 2013 WL 6248499, at *3 (N.D.
 13 Cal. Dec. 3, 2013); *Lujan v. Defenders of Wildlife*, 504 U.S. 555, 560–61 (1992). And in class
 14 actions, "the named representatives must allege and show that they personally have been injured"
 15 in order to sustain a cause of action. (Order at 3 (citing *Lierboe v. State Farm Mut. Auto. Ins. Co.*,
 16 350 F.3d 1018, 1022 (9th Cir. 2003) (quoting *Pence v. Andrus*, 586 F.2d 733, 736–37 (9th Cir.
 17 1978))).) Estrada has failed to allege any new facts in the FAC that would support a cognizable
 18 theory of injury because (1) as the Court already held, she received the full benefit of her bargain,
 19 and (2) she has not alleged (and cannot allege) that switching to an "alternative" cornstarch
 20 product would have saved her any money.

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 23 ⁶ In addition to Article III standing, a plaintiff must establish statutory standing to bring claims
 24 under the UCL or CLRA. *See* Cal. Bus. & Prof. Code §§ 17204, 17535; Cal. Civ. Code
 25 § 1780(a). These statutes require the plaintiff to show that he or she has suffered an "economic
 26 injury." *See Kwikset Corp. v. Superior Court*, 51 Cal. 4th 310, 323 (2011). The economic injury
 27 requirement is "narrower than federal standing ... which may be predicated on a broader range of
 28 injuries." *Id.* at 324. Thus, after the UCL was amended by Proposition 64, statutory standing
 under the UCL is somewhat narrower than Article III standing. *Buckland v. Threshold Enters.,*
Ltd., 155 Cal. App. 4th 798, 814 (2007) (quoting Prop. 64, § 1, subd. (e)). In this case, Estrada
 lacks statutory standing for substantially the same reasons she lacks Article III standing. *See*
Birdsong v. Apple, Inc., 590 F.3d 955, 959–61 & n.4 (9th Cir. 2009) (explaining that "insofar as
 the UCL incorporates Article III's injury in fact requirement, the plaintiffs would lack an Article
 III injury in fact for the same reasons").

1 **A. Estrada Received the Benefit of Her Bargain**

2 Here, Estrada admits that she never suffered any ill effects from using Johnson’s Baby
 3 Powder—she has no personal injury claim and does not assert any kind of “medical monitoring”
 4 claim (*i.e.*, she does *not* allege that she still suffers from an increased risk even though she no
 5 longer uses talc in her genital area). Instead, she continues to argue (as she did before) that she is
 6 entitled to a refund because other talc users (but not her) may have experienced problems. But
 7 “[m]erely asking for money does not establish an injury in fact,” and, as the Fifth Circuit
 8 explained more than a decade ago, a plaintiff suffers no injury where, “[b]y plaintiff’s own
 9 admission, [she] paid for an effective [product], and she received just that—the benefit of her
 10 bargain.” *Rivera v. Wyeth-Ayerst Labs.*, 283 F.3d 315, 319-20 (5th Cir. 2002). Here, Estrada has
 11 no economic injury because her own allegations demonstrate that she received all the benefits she
 12 expected when she bought and consumed the product—in fact, she continued to buy it for
 13 decades—and never suffered from any of the ill effects that she contends may have impacted
 14 other consumers. Since she “received the exact benefits for which she purchased the Baby
 15 Powder ... she cannot claim that she spent money that she would not have otherwise spent by
 16 paying a premium or by not purchasing the product.” (Order at 8.)

17 The fact that a product might pose a risk to *others* does not grant uninjured purchasers the
 18 right to sue. Accordingly, many courts—including this one—have rejected similar attempts to
 19 transform “no injury” claims into consumer protection cases. (*See* Order at 7-8); *Herrington v.*
 20 *Johnson & Johnson Consumer Cos.*, No. C 09–1597 CW, 2010 WL 3448531, at *5 (N.D. Cal.
 21 Sept. 1, 2010); *Birdsong v. Apple, Inc.*, 590 F.3d 955, 959–61 & n.4 (9th Cir. 2009). In
 22 *Herrington*, for example, Judge Claudia Wilken in the Northern District of California rejected
 23 economic injury claims brought by a plaintiff who argued that J&J had “failed” to disclose
 24 “probable carcinogens” in Johnson’s Baby Shampoo. There, as here, the “consumer good” had
 25 been completely “used to the[] [plaintiff’s] benefit,” the named plaintiff suffered no physical
 26 injury from exposure to the alleged “carcinogens” in the product, and was not at risk of future
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1 harm. *Herrington*, 2010 WL 3448531, at *4.⁷ The Ninth Circuit reached a similar conclusion in
 2 a case involving allegedly defective headphones. In *Birdsong v. Apple, Inc.*, 590 F.3d 955 (9th
 3 Cir. 2009), the plaintiffs argued they had suffered an economic injury because (according to the
 4 plaintiffs) Apple’s earbuds could cause physical injury (hearing loss) if used at high volume for
 5 extended periods of time. But since the *Birdsong* plaintiffs had not actually suffered any hearing
 6 loss, the Court rejected their claims. *Id.* at 959–61 & n.4. As the Ninth Circuit explained, “[t]he
 7 risk of injury the plaintiffs allege is not concrete and particularized *as to themselves*.” *Id.* at 960.

8 Estrada seeks compensation because she bought a product that, although it worked as
 9 expected, also allegedly exposed her to a risk—but she never actually suffered any injury from
 10 that risk. Just like the plaintiffs in *Herrington*, *Boysen*, *Myers-Armstrong*, and *Birdsong*, Estrada
 11 has received the “benefit of [her] bargain” and has no valid claim of injury—economic or
 12 otherwise. *Herrington*, 2010 WL 3448531, at *1; *Boysen v. Walgreen Co.*, No. C 11-06262 SI,
 13 2012 U.S. Dist. LEXIS 100528, at *23–24 (N.D. Cal. July 19, 2012); *Myers-Armstrong v. Actavis*
 14 *Totowa, LLC*, No. C 08–04741 WHA, 2009 WL 1082026, at *5 (N.D. Cal. Apr. 22, 2009);
 15 *Birdsong*, 590 F.3d at 961; (*see also* Order at 7–8). She thus lacks standing and her entire FAC
 16 should be dismissed with prejudice.

17 **B. Estrada Has Not Alleged an Economic Loss**

18 In her FAC, Estrada now claims that she would have purchased an “alternative cornstarch
 19 based powder” that allegedly does not carry the same “risk.” (FAC ¶¶ 5, 11, 22, 75.) But since

20 ⁷ *See also Boysen*, 2012 U.S. Dist. LEXIS 100528, at *23–24 (no economic harm from purchase
 21 of juice containing lead and arsenic where plaintiff had fully consumed juice and experienced no
 22 physical injury); *Myers-Armstrong*, 2009 WL 1082026, at *4 (“[A]fter consuming the pills and
 23 obtaining their beneficial effect with no downside, the consumer cannot get a refund on the theory
 24 that [he would not have purchased the pills had he known they] came from a source of uncertain
 25 quality.... [T]he civil law should not be expanded to regulate every hypothetical ill in the absence
 26 of some real injury to the civil plaintiff.”); *Hicks v. Kaufman & Broad Home Corp.*, 89 Cal. App.
 27 4th 908, 923 (2001) (“Cars and tires have a limited useful life. At the end of their lives they, and
 28 whatever defect they may have contained, wind up on a scrap heap. If the defect has not
 manifested itself in that time span, the buyer has received what he bargained for.”); *Rivera*, 283
 F.3d at 319 (“[Defendants] sold [a product]; [Plaintiff] purchased and used [the product];
 [Defendants] did not list enough warnings on [the product], and/or [the product] was defective;
 other patients were injured by [the product]; [Plaintiff] would like her money back.”); *Crouch v.*
Johnson & Johnson Consumer Cos., No. 09-cv-2905 (DMC), 2010 WL 1530152, at *5 (D.N.J.
 Apr. 15, 2010) (rejecting “no injury” economic claims for failure to warn of alleged carcinogens
 in Johnson’s Baby Shampoo).

1 she cannot allege that this “alternative” would have been any less expensive, she would have
 2 spent the same amount of money either way and, accordingly, did not suffer any sort of
 3 “economic loss.”

4 To be sure, under some circumstances, customers who can allege that they would have
 5 purchased a cheaper alternative product may be able to allege an economic loss.⁸ But here,
 6 Estrada does *not* allege that switching to cornstarch would have saved her any money. Instead,
 7 she simply alleges that talc and cornstarch were “functionally the same,” and that cornstarch was
 8 a potential alternative. (*See* FAC ¶ 22.) That is not enough—without an allegation that the
 9 “alternative” would have been cheaper, Estrada’s “economic loss” arguments all fail. *Cf. In re*
 10 *Neurontin Mktg., Sales Practices & Prods.*, 433 F. Supp. 2d 172, 186 (D. Mass. 2006) (no injury
 11 where plaintiffs do not “make any allegations that cheaper alternatives were available and that
 12 [p]laintiffs are seeking any difference in price”). For example, switching to an “alternative” that
 13 would have been *more* expensive cannot possibly constitute an “economic loss”—under those
 14 circumstances, Estrada would have paid *more* for a product that, for her, was “functionally the
 15 same” as Baby Powder. At the end of the day, Estrada “received exactly what she paid for—the
 16 elimination of friction on the skin, the absorption of unwanted excess moisture, and the
 17 maintenance of freshness” (Order at 8)—and she received those benefits at a price that was
 18 apparently the same (or better) than any of the “alternatives.”

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 21 ⁸ *See, e.g., Musgrave v. ICC/Marie Callender’s Gourmet Prods. Div.*, No. 14-cv-02006-JST,
 22 2015 WL 510919, at *7 (N.D. Cal. Feb. 5, 2015) (plaintiff alleged “that had he known that the
 23 products were not ‘all natural,’” he could have “purchased less expensive non-natural food
 24 products”); *Khasin v. Hershey Co.*, No. 5:12-CV-01862 EJD, 2012 WL 5471153, at *6 (N.D.
 25 Cal. Nov. 9, 2012) (“Plaintiff alleges that he had cheaper product alternatives for purchase at his
 26 disposal.”); *Koh v. S.C. Johnson & Son*, No. C-09-00927 RMW, 2010 U.S. Dist. LEXIS 654, at
 27 *5 (N.D. Cal. Jan. 5, 2010) (“Plaintiff has sufficiently alleged that he did not receive the benefit
 28 of the bargain in that Windex cost more than similar products without misleading labeling.”) (emphasis added); *In re Avandia Mktg., Sales Practices & Prods. Liab. Litig.*, No. 07-MDL-
 01871, 2011 WL 4007878, at *1 (E.D. Pa. Sept. 7, 2011) (complaint does not “allege that other
 drugs Plaintiff identifies as alternatives to Avandia ... are less expensive”); *Loreto v. Proctor & Gamble Co.*, 515 F. App’x 576, 580 (6th Cir. 2013) (unpublished) (“[P]laintiff would have
 purchased a lower-priced cold remedy (thus saving money) were it not for [defendants’] alleged
 misrepresentations. The ‘quantifiable or measurable’ loss in this case is the difference in price
 between [defendants’] product and a lower-priced competing product.”).

V. PLAINTIFF’S CLASS DEFINITION SHOULD BE STRICKEN

Next, the Court should strike Estrada’s class definition because many—and probably most—members of Estrada’s proposed class were never even *exposed* to the risks Estrada alleges. Courts may strike class allegations at the pleading stage “[w]here the complaint demonstrates that a class action cannot be maintained on the facts alleged.” *Sanders*, 672 F. Supp. 2d at 990–91 (“No class may be certified that contains members lacking Article III standing.... The class must therefore be defined in such a way that anyone within it would have standing.”). Indeed, many courts have “refused to include in the class those purchasers who have suffered no injury, simply because they allege they have purchased a product which ‘tends to’ cause injury.” *Bishop v. Saab Auto. A.B.*, No. 95-cv-0721 JGD (JRX), 1996 WL 33150020, at *5 (C.D. Cal. Feb. 16, 1996); *see also Am. Suzuki Motor Corp. v. Superior Court*, 37 Cal. App. 4th 1291, 1299 (1995) (it was error to include in the class those who experienced no injury; “[t]o hold otherwise would, in effect, contemplate indemnity for a potential injury that never, in fact, materialized.”); *Lyons v. Bank of Am., NA*, No. C 11–1232 CW, 2011 WL 6303390, at *7 (N.D. Cal. Dec. 16, 2011) (striking class allegations that “include[] many members who have not been injured”); *Tietzworth v. Sears, Roebuck & Co.*, 720 F. Supp. 2d 1123, 1146–47 (N.D. Cal. 2010) (same).

As before, Estrada seeks to represent a class of “[a]ll persons who purchased Johnson’s Baby Powder in California and [in] states with laws that do not conflict with the laws asserted here.” (FAC ¶ 78.)⁹ But the risk that Estrada claims exists is very specific—it only applies to adult women who use the product in a particular way and for an extended period of time. (*Id.* ¶ 4 (“Women who used talc-based powders to powder their genital area have a 33% increased risk of ovarian cancer[.]”)). Estrada’s proposed class definition necessarily includes consumers who were never exposed to that alleged risk and thus have no possible claim: men, and women who purchased Johnson’s Baby Powder for any use other than directly on their genitals. Indeed, even if Estrada’s economic loss claims were proper (they are not), the only purchasers who could

⁹ Estrada’s class definition is also improperly expansive because it includes members who purchased Johnson’s Baby Powder outside of the three-year statute of limitations period provided by the CLRA or the four-year statute of limitations provided by the UCL. *See* Cal. Civ. Code § 1783; Cal. Bus. & Prof. Code § 17208.

1 assert those claims would be women who bought the product exclusively for use in their genital
 2 area and could not put the product to any other beneficial use. The current class definition is thus
 3 extraordinarily overbroad and should be stricken. *Tietzworth*, 720 F. Supp. 2d at 1146–47.

4 These problems with Estrada’s class definition cannot be solved by amendment. Even if
 5 Estrada were to limit her class,¹⁰ there is no administratively feasible way to ascertain which
 6 consumers might actually qualify as class members. Proof of purchase would not establish
 7 membership because the product has many uses that have nothing to do with the alleged risk.
 8 Instead, the Court would need to determine, on a consumer-by-consumer basis: (1) that the
 9 consumer purchased Johnson’s Baby Powder (rather than a similar J&J product (such as
 10 Johnson’s Baby Pure Cornstarch Powder) or other brand of talcum powder); (2) when the product
 11 was purchased; (3) the price paid; and (4) the quantity purchased; as well as, for each purchase,
 12 (5) that the product was purchased by an adult female or on behalf of an adult female; (6) who
 13 used the product on her genitals; (7) and did not put the product to any other use. Johnson’s Baby
 14 Powder can be purchased over the counter for a few dollars at retail locations throughout the
 15 country—J&J obviously has no record of all purchasers, much less a record that could identify
 16 the purchasers’ sex and reasons for purchase. As many courts have held, class treatment is not
 17 appropriate where the class depends, as would be the case here, on “the vagaries of memory” to
 18 prove class membership.¹¹

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 21 ¹⁰ *E.g.*, so that the class encompass only those women who purchased Johnson’s Baby Powder
 exclusively for use in their genital area.

22 ¹¹ *In re Phenylpropanolamine (PPA) Prods. Liab. Litig.*, 214 F.R.D. 614, 617–18 (W.D. Wash.
 23 2003). *See also, e.g., Red v. Kraft Foods, Inc.*, CV 10-1028-GW(AGR), 2012 U.S. Dist. LEXIS
 186948, at *14–16 (C.D. Cal. Apr. 12, 2012) (declining to certify a class that “rel[ies] on [a
 24 customer’s] own memory of purchasing a small, everyday item”); *Xavier v. Philip Morris USA*
Inc., 787 F. Supp. 2d 1075, 1089–90 (N.D. Cal. 2011) (rejecting class of “20 pack-years smokers”
 25 because attesting to the number of cigarettes smoked over decades is categorically different from
 swearing that “I have been to Paris”); *Hodes v. Van’s Int’l Foods*, No. CV 09-01530 RGK
 26 (FFMx), 2009 U.S. Dist. LEXIS 72193, at *11 (C.D. Cal. July 23, 2009) (denying class
 certification when plaintiffs were unlikely to be able to prove the product they “purchased, in
 27 what quantity, and for what purpose”); *In re Hulu Privacy Litig.*, No. 11-CV-3764 (Dkt. No. 211)
 28 (N.D. Cal. June 17, 2014) (rejecting certification where class membership depended on whether
 consumers “log[ged] into Facebook and Hulu from the same browser; [typically] log[ged] out of
 Facebook; ... set browser settings to clear cookies; [or] use[d] software to block cookies”).

1 **VI. PLAINTIFF’S FRAUD CLAIMS SHOULD BE DISMISSED UNDER RULE 9(b)**

2 The Court held that Estrada’s original complaint “fail[ed] to identify any specific
3 statement about safety made by [J&J] that she found material to her decision to purchase the
4 Baby Powder,” and thus does not have a cognizable “injury for Article III standing.” (Order at 6–
5 7.) The FAC should be dismissed for the same reasons: Estrada still does not identify a single
6 false or misleading statement by J&J that she relied on at the time of her purchases.

7 Estrada does allege, again, that she “reli[ed] on the label.” (FAC ¶ 11.) But as the Court
8 already noted, the product is not labeled “safe,” and Estrada does not contend that any statements
9 on the label are actually false. (Order at 7.) Estrada also cites statements on J&J’s website, but
10 they are similar to those the Court already held “lack[ed] sufficient specificity to substantiate an
11 injury” (*id.*; FAC ¶ 19.) And although Estrada sprinkles in vague new allegations about
12 unspecified “marketing and branding efforts” that “convey the message” that the product is safe
13 (*e.g.*, FAC ¶¶ 18–20), none of those come close to “stat[ing] with particularity the circumstances
14 constituting fraud or mistake.” Fed. R. Civ. P. 9(b); *see also Neilson*, 290 F. Supp. 2d at 1141
15 (“It is well-established in the Ninth Circuit that both claims for fraud and negligent
16 misrepresentation must meet Rule 9(b)’s particularity requirements.”).

17 Estrada was required to plead “the who, what, when, where, and how” of the alleged
18 fraudulent representation or omission¹²—as well as facts demonstrating her reliance on the
19 alleged “fraud.” *Vess*, 317 F.3d at 1106 (citation omitted); *see also Kearns*, 567 F.3d at 1124.
20 But Estrada never specifically identifies the various statements to which she alludes, she never
21 explains *which* specific statements (if any) that she personally either saw or heard, *when* or *where*
22 she saw or heard them, or *which* specific statements (if any) induced her to purchase the product.
23 *See In re Actimmune Mktg. Litig.*, 614 F. Supp. 2d 1037, 1051–52 (N.D. Cal. 2009); *accord*
24 *Baltazar v. Apple, Inc.*, No. CV-10-3231-JF, 2011 WL 588209, at *2 (N.D. Cal. Feb. 10, 2011)
25 (“Plaintiffs must identify the particular commercial or advertisement upon which they relied and
26

27 ¹² As explained in Section VII.A., *infra*, Estrada cannot bring a negligent misrepresentation claim
28 for an omission or for statements that are merely misleading. Rather, she must point to an
affirmatively false statement.

1 must describe with the requisite specificity the content of that particular commercial or
 2 advertisement.”); *Cohen v. DirecTV, Inc.*, 178 Cal. App. 4th 966, 978–79 (2010) (plaintiff must
 3 allege that he was exposed to a specific deceptive representation); *see also Kearns*, 567 F.3d at
 4 1126 (applying Rule 9(b) to dismiss UCL claims where plaintiff failed to specify “what the
 5 television advertisements or other sales material specifically stated ... when [plaintiff] was
 6 exposed to them or which ones he found material ... [and] which sales material he relied upon in
 7 making his decision to buy”).

8 Estrada’s allegations still fall far short of demonstrating a cognizable injury, let alone
 9 pleading her fraud-based UCL,¹³ CLRA, and negligent misrepresentation claims with the
 10 specificity required by Rule 9(b). *See Maxwell v. Unilever U.S., Inc.*, No. 12-CV-1736, 2013 WL
 11 1435232, at *4 (N.D. Cal. Apr. 9, 2013) (complaint did not “provide an unambiguous account of
 12 the ‘time, place, and specific content of the false representations.’”); *Vess*, 317 F.3d at 1106 (“The
 13 plaintiff must set forth what is false or misleading about a statement, and why it is false.”);
 14 *Kwikset*, 51 Cal. 4th at 326; *Sevidal v. Target Corp.*, 189 Cal. App. 4th 905, 928–29 (2010). This
 15 is the second time Estrada has been unable to plead sufficient facts to support her claims. At this
 16 point, the Court should dismiss her fraud-based claims with prejudice.

17 **VII. PLAINTIFF’S NEGLIGENT MISREPRESENTATION AND IMPLIED** 18 **WARRANTY CLAIMS FAIL AS A MATTER OF LAW**

19 **A. Negligent Misrepresentation Requires a “Positive Assertion”**

20 Under California law, to state a claim for negligent misrepresentation, Estrada must point
 21 to a “positive assertion” that she saw and relied upon—“omissions” are insufficient as a matter of
 22 law. *Lopez v. Nissan N. Am., Inc.*, 201 Cal. App. 4th 572, 596 (2011) (negligent
 23 misrepresentation “requires a positive assertion, not merely an omission”; “carefully worded”

24 ¹³ Estrada’s allegations under the “unlawful” prong of the UCL are also defective because she has
 25 not pled (and cannot plead) that J&J’s conduct was “unlawful.” Because Estrada cannot identify
 26 a single law that J&J has supposedly violated, her claims under the “unlawful” prong fail.
 27 *Daugherty v. Am. Honda Motor Co.*, 144 Cal. App. 4th 824, 837 (2006) (because the court
 28 rejected Daugherty’s claims under the CLRA, he “cannot state a violation of the UCL under the
 ‘unlawful’ prong predicated on a violation of either statute, as there were no violations”); *Hoey v.*
Sony Elec., Inc., 515 F. Supp. 2d 1099, 1105 (N.D. Cal. 2007) (UCL claims predicated on other
 claims that were not adequately pled must be dismissed).

1 report that may have been misleading, but was not actually false, could not support a negligent
 2 misrepresentation claim); *Shamsian v. Atl. Richfield Co.*, 107 Cal. App. 4th 967, 983–84 (2003);
 3 *Apollo Capital Fund LLC v. Roth Capital Partners, LLC*, 158 Cal. App. 4th 226, 243 (2007). But
 4 here, Estrada claims only to have seen and relied on the product’s label and various generic
 5 statements on J&J’s website and does not claim any of the statements are actually false. (*See*
 6 FAC ¶¶ 11, 19.) Instead, her claims still appear to be based on an “omission”—namely, that J&J
 7 should have affirmatively disclosed some type of information about the “risk” Estrada alleges.
 8 (*See, e.g., id.* ¶ 11 (“Defendants knew the Baby Powder was unsafe for Plaintiff to use in the
 9 genital area, but did not inform Plaintiff of the safety risk and omitted this safety information
 10 from its labelling.”).) Her negligent misrepresentation claim therefore fails as a matter of law.
 11 *Apollo Capital*, 158 Cal. App. 4th at 243.

12 **B. Breach of Implied Warranty**

13 **1. Johnson’s Baby Powder Is Not “Unmerchantable”**

14 To assert claims for breach of the implied warranty of merchantability, Estrada must
 15 allege facts showing that Johnson’s Baby Powder failed to “possess even the most basic degree of
 16 fitness for ordinary use” such that it was “unmerchantable” when it was sold. *Mocek v. Alfa*
 17 *Leisure, Inc.*, 114 Cal. App. 4th 402, 406 (2003). Yet Estrada admits that the “intended use” of
 18 Johnson’s Baby Powder is “to be used as a daily use powder intended to eliminate friction on the
 19 skin and to absorb unwanted excess moisture” (FAC ¶ 114.) While Estrada may have chosen
 20 to use the product in a particular way that she contends is unsafe, she **does not** claim that
 21 Johnson’s Baby Powder failed to perform as promised or that the product has no beneficial use—
 22 as is set out above (*see* fn. 5, *supra*), consumers use Johnson’s Baby Powder and other talc-based
 23 products in a multitude of ways that have nothing to do with the allegedly risky behavior
 24 identified in Estrada’s Complaint. As multiple courts have held, the fact that a risk could be
 25 associated with a particular use of a product does not make that product unmerchantable.
 26 *Birdsong*, 590 F.3d at 958–59; *Am. Suzuki*, 37 Cal. App. 4th at 1297–98 (rejecting plaintiffs’
 27 argument that “the test of merchantability is ... whether [the product] is free of all speculative
 28 risks, safety-related or otherwise” and holding that a product is not unmerchantable where “a

1 small percentage” had safety issues but “the vast majority ... did what they were supposed to do
 2 for as long as they were supposed to do it.”) (internal quotation marks and citation omitted); *see*
 3 *also Rule v. Fort Dodge Animal Health, Inc.*, 607 F.3d 250, 252 (1st Cir. 2010) (“Recovery
 4 generally is not available under the warranty of merchantability where the defect that made the
 5 product unfit caused no injury to the claimant”). Here, Estrada does not claim that she did not
 6 get full ordinary use from the product, or that she is “substantially certain to suffer inevitable”
 7 physical injury from the product. *Birdsong*, 590 F.3d at 959. Since Estrada has failed to allege
 8 that Johnson’s Baby Powder “lacks any minimum level of quality,” her implied warranty claim
 9 should be dismissed. *See id.* at 958.

10 **2. Plaintiff Lacks Privity**

11 Estrada’s implied warranty claim should also be dismissed because Estrada does not claim
 12 to have purchased Johnson’s Baby Powder directly from J&J. As the Ninth Circuit recognized in
 13 *Clemens v. DaimlerChrysler Corp.*, under California law a “plaintiff asserting breach of warranty
 14 claims must stand in vertical contractual privity with the defendant” 534 F.3d 1017, 1023 (9th
 15 Cir. 2008). And while some “federal district court judges erroneously have inferred a third-party
 16 [beneficiary] exception to California’s privity rule ... [n]o reported California decision has held
 17 that the purchaser of a consumer product may dodge the privity rule by asserting that he or she is
 18 a third-party beneficiary of the distribution agreements linking the manufacturer to the retailer
 19 who ultimately made the sale.” *Xavier v. Philip Morris USA Inc.*, 787 F. Supp. 2d 1075, 1083–84
 20 (N.D. Cal. 2011); *see also, e.g., Soares v. Lorono*, No. 12-cv-05979-WHO, 2014 U.S. Dist.
 21 LEXIS 24674, at *14 (N.D. Cal. Feb. 25, 2014) (dismissing implied warranty claim for lack of
 22 privity); *Long v. Graco Children’s Prods. Inc.*, No. 13-cv-01257-WHO, 2013 WL 4655763, at
 23 *12 (N.D. Cal. Aug. 26, 2013) (following *Clemens* and declining to recognize a third-party
 24 beneficiary exception to privity rule under California law).

25 **VIII. PLAINTIFF LACKS STANDING TO SEEK INJUNCTIVE RELIEF**

26 Finally, Estrada’s request for injunctive relief—including her demand that this Court
 27 “enjoin[] Defendants from continuing the unlawful practices as set forth herein”—fails because
 28 she has not alleged (and could not credibly allege) that she is personally threatened by any

1 repetition of the injury she claims to have suffered. *See Gest v. Bradbury*, 443 F.3d 1177, 1181
 2 (9th Cir. 2006) (citations and emphasis omitted) (to seek injunctive relief in federal court,
 3 plaintiff must demonstrate that she is “realistically threatened by a repetition of [the violation]”).
 4 Estrada is already personally aware of the alleged increased risk of ovarian cancer through
 5 personal genital use and cannot possibly be deceived by any alleged misstatements or omissions
 6 about the risk in the future. Because she cannot be personally threatened by the conduct she
 7 seeks to enjoin, she lacks standing to pursue claims for injunctive relief. *See, e.g., Walsh v. Nev.*
 8 *Dep’t of Human Res.*, 471 F.3d 1033, 1037 (9th Cir. 2006) (plaintiff was no longer an employee
 9 and there was “no indication ... that [plaintiff] has any interest in returning to work,” so she
 10 “would not stand to benefit from an injunction requiring the anti-discriminatory policies she
 11 requests at her former place of work”); *Campion v. Old Republic Home Prot. Co.*, 861 F. Supp.
 12 2d 1139, 1149 (S.D. Cal. 2012) (plaintiff who did not intend to purchase another warranty plan
 13 lacked standing because “Article III imposes a jurisdictional requirement that is more stringent
 14 than the UCL, and which, with respect to Plaintiff’s claim for injunctive relief, is not satisfied.”);
 15 *Stephenson v. Neutrogena Corp.*, No. C 12-0426-PJH, 2012 WL 8527784, at *1 (N.D. Cal.
 16 July 27, 2012) (striking prayer for injunctive relief where plaintiff did not allege that she would
 17 purchase products in the future). Consequently, Estrada’s claims for injunctive relief should be
 18 stricken and/or dismissed.¹⁴

19 **IX. CONCLUSION**

20 As discussed above, Estrada lacks Article III standing and her claims all fail as a matter of
 21 law. Accordingly, J&J requests that the Court dismiss the entire First Amended Complaint with
 22 prejudice—or, in the alternative, strike Estrada’s request for injunctive relief and her overly broad
 23

24 ¹⁴ Estrada’s failure to allege facts sufficient to support her individual claim for injunctive relief
 25 likewise dooms her prayer for injunctive relief on behalf of the class. *Deitz v. Comcast Corp.*,
 26 No. 06-cv-06532 WHA, 2006 WL 3782902, at *4 (N.D. Cal. Dec. 21, 2006) (class averments did
 27 not cure the defect in plaintiff’s complaint because “[u]nless the named plaintiff is himself
 28 entitled to seek injunctive relief, he ‘may not represent a class seeking that relief.’”) (internal
 citations omitted); *Wang v. OCZ Tech. Grp., Inc.*, 276 F.R.D. 618, 626 (N.D. Cal. 2011)
 (“Allegations that a defendant’s continuing conduct subjects unnamed class members to the
 alleged harm is insufficient if the named plaintiffs are themselves unable to demonstrate a
 likelihood of future injury.”).

1 proposed class definition.
2

3 Dated: May 18, 2015

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